

Welcome to  
**XFINITY** Communities™  
Better Network. Better Entertainment. Better Service.

## Edgewater & Leeward/Windward

March 9, 2021



## **Executive Summary**

Comcast is one of the nation's leading providers of entertainment, information and communication products and services delivering service to over 23 million customers across 39 states and the District of Columbia. Comcast is the owner of NBCUniversal, which owns and operates entertainment and news cable networks, the NBC and Telemundo broadcast networks, local television station groups, television production operations, a major motion picture company and theme parks. Comcast owns or controls several major cable networks such as Style Network, Golf Channel, Bravo and E!

## **Put your property a level above the rest**

XFINITY is partnering with communities like yours to provide advanced services as an amenity to your residents. When you become a select XFINITY Community, you meet the technology needs of today's residents with a reliable partner you can trust now, and into the future.

### **Innovation**

When you combine the speeds of XFINITY's Advanced Communities Network and the innovation of XFINITY's X1 Entertainment Operating System, you have a value proposition that can't be denied.

### **Network**

XFINITY's Advanced Communities Network provides a network solution that meets the needs of your unique property. Now, your residents can be on the path to enjoying Internet download speeds of up to 1 Gigabit—supporting current and future technology. Comcast is a tier one provider and owns 100% of its nationwide network, which contains over 140,000 miles of fiber.

### **Partnership**

When you offer XFINITY services to your residents, you offer them so much more than just in-home entertainment. We'll work with you to tailor an XFINITY Communities Select package that meets all your residents' needs.

## TV\*



- Over 94,000 shows, movies, programs, sports and more available anytime, anywhere, on any device
- Over 10,000 High Definition programs available on TV and online
- Live stream your favorite networks with the Xfinity Go App
- Any-room On Demand and DVR let you start a program in one room and finish it in another
- Transform your television viewing experience with the award winning X1 Platform
- Advanced search functionality and voice commands allow you to manage all your content
- Take your DVR recordings with you on your personal devices to enjoy them when you are away from home
- **Access to numerous apps directly from your X1 devices – YouTube, Netflix, Amazon Prime, Hulu, tubi, XUMO, iHeartRadio, Stocks, Pandora, Facebook, Sports, XFINITY Home, Weather, Horoscopes, XFINITY xFi, XFINITY My Account, NPR One, Games, Traffic.**

## Internet\*



- Speeds tiers to fit any residents' need
  - Performance Starter: 25 Mbps down and 2 Mbps up
  - Performance: 100 Mbps down and 5 Mbps up
  - Blast! 200 Mbps down and 10 Mbps up
  - Extreme: 300 Mbps down and 20 Mbps up
  - Gigabit: 1000 Mbps down and 35 Mbps up
- Over 22 million Wi-Fi Hotspots available nationwide to Xfinity Internet customers **at no additional charge**

## Home\* - Connected and Protected



- XFINITY Home – Around the clock security
- 24/7 Professional Monitoring.
- Battery and Cellular Back-up
- XFINITY Home App – control your system remotely. Personalize your home by setting rules to get real-time alerts when activity is detected.
- Features available like remote thermostat controls, smoke monitoring, live video motion monitoring. To record, rewind and review up to 10 days of video footage.
- With X1 Platform, you can control your XFINITY Home security from your TV.
- Seamless integration – we work with some of the most innovative smart home brands.

## WORKS WITH XFINITY DEVICES COMPATIBLE SERVICES

	sengled	Kwikset	Yale	Equest	Cambridge Home	PHILIPS Hue	CHAMBERLAIN	nest	ecobee	LIFX	tile			
	Lighting	Lighting	Door lock	Door lock	Door lock	Lighting	Lighting	Garage opener	Thermostat	Camera	Thermostat	Thermostat	Lighting	Locator
XFINITY HOME SECURE	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
WITH XFINITY INTERNET				✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Complete list of compatible devices: [HERE](#)

Smart home control is now an included feature with Xi. (No Xfinity Home subscription required!) Connect, control and automate devices to create a smart home experience by downloading the Xfinity Home app! Eligible Xi gateway required. (XB3 XB6 Arris 3422)

xfinityhome

## Voice\*



- Readable voicemail
- Unlimited local calling w/ plans that include unlimited national and select international calls
- Caller Id on TV and on mobile devices
- Text messaging from home phones
- Reliable service with 12 popular calling features

## XFINITY Mobile (wireless)

- Bring your own device or purchase new Apple, Samsung or Google phones directly from Comcast
  - Pay by the Gig, \$12 per month (current promotion, subject to change)
  - Unlimited \$45 per line per month (current promotion, subject to change)
  - Each includes unlimited talk and text

## XFINITY xFi Advanced Security

- \$72.00 annual value, included at no charge with all xFi Gateways
- Monitors all of your connected devices real-time and alerts you when your WiFi network is experiencing a potential threat.
- Helps to ensure that you don't accidentally visit sites that are not secure, protects you from phishing attacks, and prevents you from downloading dangerous files.
- Blocks unknown or dangerous sources from remotely accessing your smart devices, like home cameras or smart door locks.
- Adapts to your home WiFi network and gets smarter over time to keep up with new threats.

\*Some restrictions may apply. Not available in all areas.

XFINITY Communities Proposal for Edgewater &  
Leeward/Windward

<b>Bulk Video and Internet - Digital Starter with HD, HBO and Performance Internet</b>	
120+ channels and 100Mb Internet	
<b>COST PER UNIT:</b>	<b>\$69.99</b> (includes \$8.43 BCTV fee)
<b>EQUIPMENT INCLUDED:</b>	(4) HD DTAs and (1) wireless gateway for internet
<b>Annual Increase and BCTV:</b>	Subject to annual increase of 4% - years 2 through 5, applies to BCTV as well.
<b>Installation of Services:</b>	Onetime free installation as needed
<b>Term:</b>	5 years

**INFRASTRUCTURE** Utilize existing hybrid fiber co-ax infrastructure.

**EXCLUSIVE MARKETING RIGHTS**

Comcast will have exclusive marketing rights for video, Internet, and voice services.

We look forward to continuing our partnership with Edgewater & Leeward/Windward and providing a world class communications experience. We are available to answer any questions you may have.

*Please keep in mind this a non-binding quote for budgetary purposes and that it expires in 30 days, and contingent on internal financial approval.*

Best Regards,

**Jeff Martin**

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